

## **COMPANY PROFILE**

**Opera Security Solutions  
(Pty) Ltd**

**(established in 2004)**

**Reg. No. 2019/517578/07  
VAT Reg.: 4410223350  
PSIRA Membership: 1208013  
WCA/COIDA: 990001252045**

**OPERA SECURITY SOLUTIONS (PTY) LTD**



COMPANY'S HEAD OFFICE & PROVINCIAL OFFICES & OPERATIONS CENTRES			
NORTH WEST HEAD OFFICE & NATIONAL OPS CENTRE	GAUTENG PROVINCIAL OFFICE & OPERATIONS CENTRE	FREE STATE PROVINCIAL OFFICE & OPERATIONS CENTRE	LIMPOPO PROVINCIAL OFFICE & OPERATIONS CENTRE
<b>Opera Security Office</b> 4 Naser Street, KLERKSDORP, 2570  Tel: 010 597 6730 Fax: 086 6588 053 Cell: 072 4666 480  <a href="mailto:info@operasecurity.co.za">info@operasecurity.co.za</a> <b>George Manuel</b> Operations Manager	<b>Omithombo House</b> No. 13 Gordon Road, FLORIDA NORTH, 1709  Tel: 011 472 1931 Fax: 086 6588 053 Cell: 072 4666 480  <a href="mailto:joel@operasecurity.co.za">joel@operasecurity.co.za</a> <b>Joel Makitla</b> Executive Manager	<b>Opera Security Office</b> 142 Zastron Street, BLOEMFONTEIN, 9301  Tel: 010 597 6730 Fax: 086 6588 053 Cell: 072 4666 480  <a href="mailto:info@operasecurity.co.za">info@operasecurity.co.za</a> <b>Siphiwe Mthimkhulu</b> Regional Ops Manager	<b>Opera Security Office</b> Unit A, Davuka House 11 Gen. Joubert Street, POLOKWANE, 0699  Tel: 015 295 9488 Fax: 086 6588 053 Cell: 072 4666 480  <a href="mailto:info@operasecurity.co.za">info@operasecurity.co.za</a> <b>Walter Raselomane</b> Managing Director

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## COMPANY BACKGROUND

The name **Opera Security Solutions (Pty) Ltd** trading as **Opera Security Solutions** is derived from a **Latin word 'opus' meaning 'a work', 'service' and 'performance'**. As a form of music, **opera** was first mentioned at the end of the 16<sup>th</sup> century. By the 1640s, the word **opera** had come to mean a dramatic play in which all the lines are sung.

These four humble words come to define what our company is about; '**Performance, Excellence, Advancement and Knowledge**'. This means that we exert ourselves to **high level work performance** and are committed to an **excellent professional service** provision to all our clients, coupled with a **high level of technological advancement** in the private security service industry, as in musical performance where all notes work well together to produce a harmonious musical melody.

The purpose of **Opera Security Solutions (Pty) Ltd** as a private security company is to ensure Personal, Family, Asset and Business Safety and Security at all levels. **Opera Security Solutions (Pty) Ltd** is exactly what the name highlights; a harmonious provision of professional, high-technological quality and advancement in security service offerings.

We provide a wide range of security services and related products to our target market, both at personal, domestic, commercial and industrial level. We serve individuals and organisations within the public and private sectors in order to achieve their security goals and objectives, as well as peace of mind and the confidence that their assets and businesses are well secured against theft and vandalism. We are therefore, about '**Protecting the right to Safety & Security**' of all our clients.

**Opera Security Solutions (Pty) Ltd** was established in **2004**, under the previous name amended in **2019** to Opera Security, including amendments from a **CC** to a **Pty Ltd**. The company boost an extensive individual experience in the private security sector, spanning over nine-teen (19) years, as at year 2023 and counting.

**Opera Security Solutions (Pty) Ltd** is a 100% Black-owned and controlled company by historically disadvantaged individuals (HDI's), in order to fully advance the objectives of the Broad-Based Black Economic Empowerment (BBBEE) strategy. The shareholding structure, director and his management team as well as strategic business associates bring on board extensive experience in the private security and intelligence sector, as well as sound strategic management and leadership experience in business development. This management structure and control had ensured **Opera Security's** improved competitiveness, sustainability and significant contribution to the South African economic growth and development, as a formidable player in the private security services sector.

The main goal of **Opera Security Solutions (Pty) Ltd** has always been and remains a **dedicated professional security service excellence** which is achieved through extensive quality training of personnel and the use of advanced technology in the security field. Over the past decade and a half years, **Opera Security Solutions** has established itself as one of the leading role players in the private security environment by taking the initiative and adapting to all changes within the industry.

In this regard **Opera Security Solutions (Pty) Ltd** has proven to be one of the rapidly growing companies in the private security and economic development milieu in South Africa.

Further to this, **Opera Security Solutions (Pty) Ltd** is a fully registered member of the **Private Security Industry Regulatory Authority (PSIRA)** - Reg. No: **1208013**. Company's public liability cover is at **R10m** and underwritten by a **reputable insurance company and underwriter, SHA**.

**To achieve this purpose, we are committed to:**

- Conducting continuous applied research in the private security and intelligence services field, including technological advancement and proficiency.
- Offering security and guarding services to public and private sector organisations.
- Where necessary engaging in strategic partnerships with leading local and international private security and intelligence companies.
- Recruiting and developing efficient and committed staff, knowledgeable and competent in the areas of security management, VIP Protection and consulting.
- Providing quality security and guarding services and security products at highly competitive prices.
- Ensuring a high level of customer relations management.
- Executing our mandates to satisfy and exceed the expectations of our clients and stakeholders.

## LEGAL COMPLIANCE & STATUS

**Opera Security** is accredited and registered with the relevant professional and legal bodies required by the governing laws of the Republic of South Africa. **Opera Security** is registered and accredited by the following private security legal bodies:

- Registered as private company with **CIPC (Reg. No: 2019/517578/07)**
- Registered member with The Private Security Regulations Authority (**PSIRA No.: 1208013**)
- **WCA & COIDA: (Reg. No.: 990001252045)**
- **UIF Reference No.: 2206354/9**
- **BBB-EE QSE**, a medium to large enterprise category.

As a Qualifying Small Enterprise (QSE) and a level 1 BBB-EE company, **Opera Security Solutions** strives to bring to its clients and all its stakeholders quality security services, based on ethical and corporate governance principles in South Africa and the global village. We continue to improve on all levels in terms of quality and apply world's best practices in all our private security business operations.

Our strategic partners, management team and shareholders subscribe to the organisational values and principles that seek to make this world a **best secured place** for this generation and many future generations ahead.

## SHAREHOLDING & DIRECTORSHIP

The company is owned and led by a team of visionary and strategic leaders, who are endowed with management expertise and extensive knowledge in security services industry. This team is led by Mr. Walter Phuti Raselomane who took a business risk and committed himself and like-minded individuals to turning around the fortunes of merging two previous companies into a formidable force and an industry strong player to reckon with in the private security sector in South Africa and beyond.

The team therefore, nominated and appointed one of them to oversee the corporate and day-to-day business operations, also setting up a Board of Directors to lead the strategic direction of the company well into the future. The appointed Managing Director and 100% shareholder, has held the bull by its horns and indeed turned around two businesses from their relative individual successes into an increased productive and trend-setter of a thriving enterprise.

**Opera Security Solutions**  
**Shareholder:**  
**WP Raselomane – 100%**  
**(Managing Member)**

The managing director and owner is a 100% shareholder of **Opera Security Solutions (Pty) Ltd.** The following are the profiles:

## MANAGEMENT TEAM PROFILES

The management committee continue to take up positions, roles and responsibilities as and when the tasks on hand are defined to ensure a successful planning and implementation of each security project. The co-owner and shareholder of **Opera Security** and the entire management team possesses a varied range of relevant skills, knowledge and the management expertise to run a successful security and guarding company of this size. The following is a Management team tasked with the responsibility of taking this company to a successful future ahead:

### Mr. Walter Phuti Raselomane (Managing Director)

**Walter Phuti Raselomane** is a company MD and member of **Opera Security Solutions (Pty) Ltd.** He joined Opera Security Solutions in 2005 when the company was a year old, he mainly focuses on security operations, management and procurement. Mr. Raselomane is a qualified security practitioner at Grade A level. He's studied engineering sciences at Kempton College. Before Opera Security Solutions, Walter Raselomane worked for several security companies and because of his skills, knowledge and hardworking values, he rose through the ranks until he reached the pinnacle of senior management and leadership levels. He took 100% of the entity from previous owners and because of his extensive experience, Opera Security is now an inspiring exponentially growing entity for the past sixteen years. **Mr. Raselomane** is the current **Managing Director** of **Opera Security Solutions (Pty) Ltd.**





### Mr. Joel Morare Makitla (Executive Director: Corporate Affairs)



**Joel Morare Makitla's** background is in business development, strategic management and leadership. Mr Makitla possesses an extensive experience in security management and operations. He's obtained amongst others; Diploma in Manager Development (Damelin), Diploma in Labour Law (GIMT), Management Advancement Programme (Wits Business School). He's also the former Strategic Relations Manager and minority shareholder at Regenesys, co-founder and shareholder of OM Academy, a consulting and management training institute.

Joel Makitla is the Executive Director: Corporate Affairs, responsible for Marketing, Strategic Management, Leadership and Clients Liaison/Strategic Relations Manager at **Opera Security Solutions (Pty) Ltd.**

### Mr. Temba Constantine Mhlaba (Executive: Finance & Legal Compliance)

Temba Constantine Mhlaba is a legal consultant of Opera Security Solutions; he possesses a B.PROC from the University of Limpopo and an LLB Degree from University of the Witwatersrand. Mr. Mhlaba is tasked with the role of **HR/Finance & Legal Compliance** within Opera Security Solutions (Pty) Ltd. He also oversees HR/Labour matters within the company. He's the previous owner of the two merged companies to form Opera Security and ran the company since 2004 until handed-over to Mr. Walter Phuti Raselomane, the current Managing Director and owner. Before Security Services bug bit him, TC Mhlaba worked as a Lecturer at the University of Limpopo and a Professional Assistant at Mankoe and Magabane Attorneys and Conveyancers. He's currently running his law practice, Mhlaba & Mhlaba Attorneys Incorporated whilst simultaneously studying towards his Master's degree in Management and Development Law through University of Limpopo.



### Saltiel Selomo (Operations Manager)



**Mr. Saltiel Selomo**, is tasked with Operations at Opera Security Solutions (Pty) Ltd. His security experience extends for almost a period of twenty years and fourteen of those in supervision and operations management experience. Mr. Selomo worked for a few companies, including Red Alert for over twelve (12) years, demonstrating loyalty and a commitment to learning and excellent performance. Mr. Mogabale is security personified, since his first security job in the mid-2000's, **this professional has** come a full-circle in security services, from being a security guard, controller, supervisor, Ops manager, breaking ceilings in one major company he's worked for over 12 years in his employment journey. His passion for the industry saw him study further and currently doing technical security systems, training and skills development. Mr. Selomo is Operations Manager within Opera Security Solutions (Pty) Ltd and oversees all security operations throughout the organisation reporting to the Director: Corporate & Ops.

### Mr. Siphiwe Floyd Mthimkulu (Head: Operations Management)

**Siphiwe Floyd Mthimkulu** started his security career as a guard at Global Events from 2001. His career got to a fast lane and was employed by Magnum Security as Supervisor in 2004 and by year-end, he was promoted to a Site Supervisor, then Site Manager. In 2010 Mr. Mthimkulu was a Facility Manager for a Private Property Investor in Braamfontein. This dedicated security professional became Operations Manager and held this senior management position for five (5) years. Mr. Mthimkulu was headhunted in 2012 and joined **Opera Security Solutions (Pty) Ltd** as a Regional Manager in the Free State, based in the company's Bloemfontein office and was promoted to **Head: Operations Management** in 2013 and is a strong leader, bringing with him an extensive security management expertise, with full understanding of the security and investigations environment, in his capacity as **Regional Operations Manager.**



### George Manuel (Armed Response Unit & Armoury Manager)



**Mr George Manuel**, is a highly skilled and experienced security armed combat and tactical response member and team leader. Since his first security job in 2008, **MG** has come a full-circle in security services, from being a security guard, through to being a supervisor, a head of Armed and Tactical teams in many companies; including amongst others; Fidelity Group, Reaction Unit and Bidvest Protea Coin Group, to name but a few. His passion for the industry saw him study technical security systems, Alarms and CCTV's installations and maintenance. **MG** is experienced in various other security and intelligence field and a very powerful pillar as our National Head of Tactical & RRTS Unit at **Opera Security Solutions (Pty) Ltd**. Mr. Manuel is also appointed as the company's Armoury Manager and Firearms Administrator at Opera Security Solutions (Pty) Ltd.

### Mr. Hlalele Motaung (Regional Operations Manager: NW Province)

**Mr. Hlalele Motaung** is an experienced security officer and all-rounder, having cut his teeth in private security in Aviation Security environment, working for Checkpoint Aviation Security and based at both King Shaka International Airport and OR Tambo International from 2009-2012. Mr. Motaung moved through the ranks and ended up at John Menzies Aviation in Customer Services, as part of Emergency Response Team from 2012-2017. Then joined Black Hawk Security as part of their Intelligence wing from 2018-2019. Hlalele was headhunted to join Opera Security Solutions at the dawn of 2020 in his capacity as TRU team leader and now **Regional Ops Manager, North West Province**.



### Ms. Prudence Nhlabathi (Senior Controller & Operations Supervisor)

**Prudence Nhlabathi** joined the private security industry in 2005 and was employed at Fidelity Bank Security (FBS), within Fidelity Group as a controller. She was later seconded and dedicated to work as a Senior Controller on the Department of Justice (DoJ) contract. **Prudence** held various positions throughout her security career over the years and working her way through to senior supervision level. She joined **Opera Security's partner company** in 2010 as a Controller and is now holding a position of **Senior Controller and Operational Supervisor** for Opera Security's control room/operations centre.



### CONTROL ROOM & OPERATIONS CENTRE (SAPS APPROVED)

**OPERA SECURITY** has the backing of a fully operational approved Control Centre. The Control Centre is manned 24-hours a day, 7-days a week, and managed by a highly experienced and knowledgeable Senior Controller & Operations Manager. The facility is equipped with the latest tracking systems, backed by an advanced IT infrastructure and an emergency and reliable telephone number:

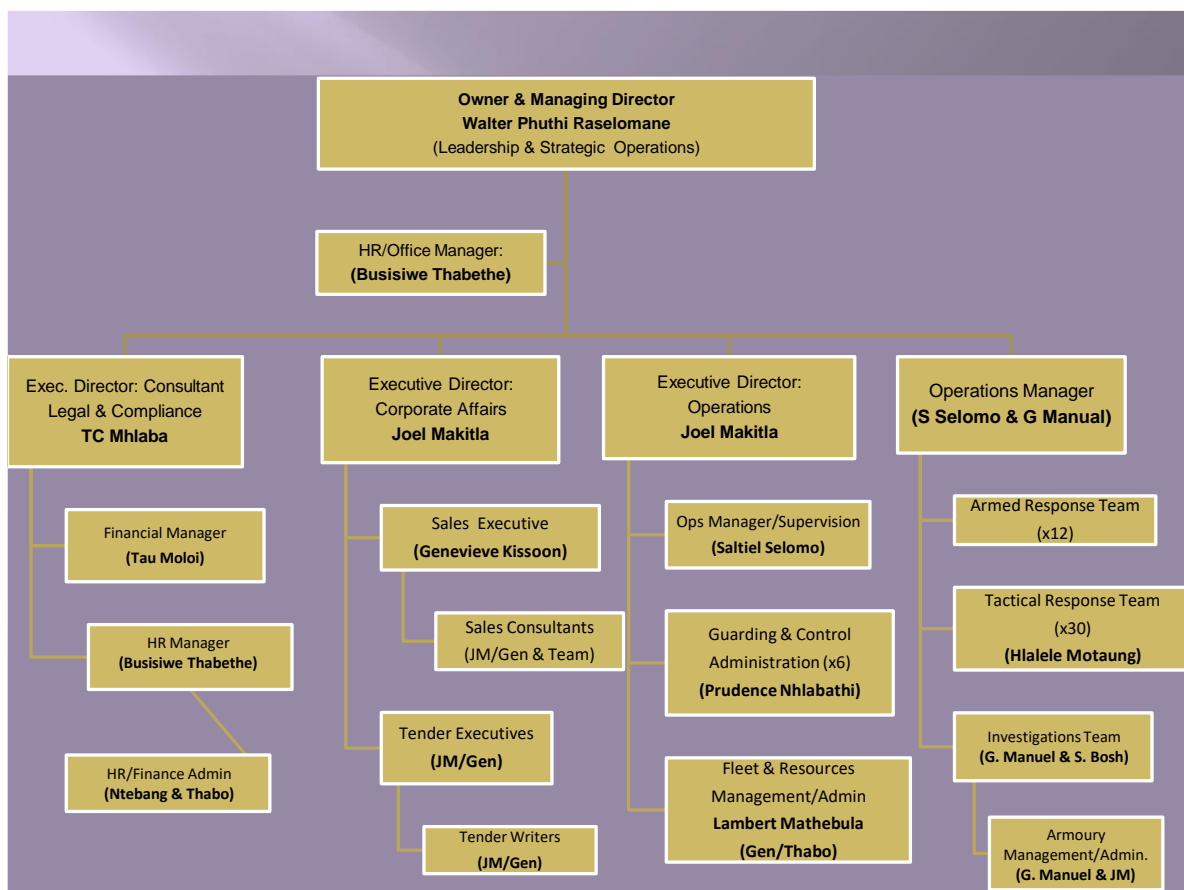
- **National Control Room & Emergency: (010) 597 6730**

## TACTICAL RESPONSE & RRTS UNIT

Our Rapid Response and Tactical Squad (RRTS) is a vitally important aspect of our company centre around a well-equipped Armed Response Division to deliver on this most important back-up service to guarding sites. This unit forms a major part of our Security Guarding Company's main responsibility.

Therefore, all **Opera Security's** clients' sites and premises have the back-up of an Armed Response Unit manned and managed by highly qualified, experienced and responsible personnel who have undergone and passed most extensive and vigorous training courses in all areas of Armed and Tactical Response. These Personnel members are subject to continual compulsory refresher training and courses in order to ensure continuous high standard of service required with regard to security and crime prevention in South Africa.

## ORGANISATIONAL & MANAGEMENT STRUCTURE



The diagram above represents the organisational structure of **Opera Security** and its business units and operations. It is important for communication and functional value chain within the organisation and in relation to its internal and external stakeholders and clients.

Structure is important for a managed flow of information and communication, but purpose is never to strangle creativity, innovation and agility to deliver on project objectives and organisational mandate to serve and secure our clients and ensure their peace of mind knowing that wherever and whenever **Opera Security** is in the picture all their person and valuable assets are best secured.



# SECURITY SERVICE OFFERINGS

## GUARDING SERVICES



All security officers are provided with the mandatory equipment and Identifiable Uniform in every instance. Along with this, security officers are issued with Company Identity Card to be visibly displayed at all times. This Identity Card displays the Guard's ID number, Company number, PSIRA Registration Number, Full names and Guarding qualification.

### CONTROL CENTRE (SAPS)

**OPERA SECURITY** has the backing of a fully operational SAPS approved Control Room, making it unique as few Guarding and Response Companies holds this facility. The Control Centre is equipped with the latest IT technology and Guarding Monitoring Systems, trained personnel, back-up IT Support and CPU including a back-up power supply in case of any power failures. The Control Centre is manned 24-hours a day, 7-days a week, and is equipped with a National telephone number:

- **National Control Room & Emergency: (010) 597 6730**

This therefore, emphasize and demonstrate our experience in operating and managing in-house and off-site monitoring rooms and systems geared at improving facilities surveillance and guarding service provision.

## **ARMED RESPONSE – (We offer Response Car(s) per Cluster & Sites)**



It is vitally important for any Security Guarding Company to have a well-equipped Armed Response Division to deliver this most important back-up service to guarding sites and this forms a major part of **Opera Security's** main responsibility.

Therefore, all of **Opera Security** sites and premises have the back-up an **Armed Response Unit** manned by highly qualified and responsive personnel who have undergone and passed most extensive and vigorous training courses in all areas of Armed and Tactical Response.

### **RIOT PREVENTION & CROWD CONTROL**

This is another critical security and prevention system approach in maintaining security for property, facilities and overall University or similar infrastructure.

**Opera Security Security's** approach to riot control and crowd management is based on highly mobilised and intelligence-driven strategies to ensure a watertight service provision in this area of importance in securing our clients' assets and properties. The following is our summarised operations approach to riot prevention and crowd control management:

### **FIRST LINE CRIME INTELLIGENCE SERVICES**

**Note:** See below brief overview of our first line crime intelligence services (Page 13)...

### **Strike or Labour Unrest and Violent Demonstrations - Plan and Procedure:**

- When strike occurs by either the employees or stakeholders of the **Client** or even Opera Security, whether expected or unexpected, **Opera Security's Strike/Riot Security Personnel and Armed Response Unit** can and will rapidly respond to secure the **Client's** facilities, staff, deter strike-related violence/vandalism and support your continuing operations with:
- **Strike Front-Line Security/Riot handling teams (some independently outsourced)** – these are some of our highly specialised strike security officers trained to deter strike misconduct and, when necessary keep driveways clear using defensive formations.
- **Property Protection** – this is designed to help prevent sabotage and/or vandalism to your facilities and equipment through high visibility and deterrence, with the support from SAPS Public Unrest Control Units and associates.
- **Mobile Protection/Armed Response Unit** – dedicated to protecting drivers, trucks and other mobile assets by deterring misconduct in and around our clients' premises and facilities across all contracted and secured sites.
- **Evidence Collection** – highly specialised officers who are trained in **investigative** and **evidence gathering techniques**, which includes documenting evidence of strike front-line misconduct for use in injunctions, restraining order hearings or for staff and any person's or perpetrator's disciplinary purposes.
- **Command and Control** – experienced site management teams can and will coordinate every aspect of your strike/riot security operation.
- **VIP/Executive Protection** – our highly trained VIP personnel/agents will be called upon to provide low-profile security to the **Client's** managers and officials who may be targeted for harassment during a labour disputes.
- **Replacement Employees** – when a work stoppage occurs for whatever reason on the part of our employees on duty, **Opera Security** management will locate and manage a cohort of skilled security replacement officers needed to keep the **Client's** business secured and operational activities ongoing with limited disturbances. This is because of **Opera Security's 'Alternative Workforce Division'** which can and will ensure that complete staffing is readily available, which encompasses everything from developing operational plan before work-stoppages occurs, to transportation, induction training, supervision and administration of replacement workers.

**Ongoing communication and reporting** to the **Client's** Security Management team will be key in the successful execution of our Strike Contingency Plan and Operations.



## RIOT PREVENTION AND CROWD CONTROL: PICTURES



## TECHNICAL SUPPORT & PRODUCTS



Another vitally important part of any Security Company is the **Technical Division** and equipment that forms the basis of the operation. This division is responsible for rendering service and assistance with regard to all technical aspects, on a 24-hour basis and as relative to e.g. alarm installations, and various electronic components and devices utilised by our clients and personnel throughout the company.

The company currently has **four (4) Technical teams** doing installations of CCTV's, Alarm Systems, fitting electric fencing, gate motors and rendering assistance and service with

security equipment. **Opera Security** makes extensive use of the latest IT Technology and Electronics in the Security Industry.

**Types of Electronic Devices** that could be of assistance to Security or Guarding sites:

- **Guard Monitoring system**, (*i.e. guard can be monitored to ensure that all patrols of the premises are done timeously*).
- **Electronic Occurrence Book (EOB)**: On-time incidents reporting system through sms and computer print-outs.
- **Panic System**, (in case of an emergency, the Panic Button will *bring about immediate activation of an Armed Response Unit*).
- **Alarm System**, (*an additional Electronic Alarm can be installed as a separate function to the Guard on the premises*).
- **Electric Fence** (*perimeter protection*).
- **Beams** (*perimeter protection*).
- **CCTV's** (*Live or recorded situation and movement on the Guarding site*).

#### **SECURITY ASSESSMENTS:**

Furthermore, **Opera Security** will also render for this project, regular assistance with regard to comprehensive Security Assessments by highly trained and qualified Personnel in order that our clients, may receive with each proposal and value proposition, only the best overall security service available in the market. These security assessments are done at regular intervals at no extra cost for **our clients** over the duration of each contract.

#### **VIP PROTECTION & SHUTTLE**

Finally, **Opera Security** has a fully-fledged **VIP Protection and Body-Guarding** services for its clients in-transit and in need of bullet-proof or non-bullet-proof shuttling. South Africa has seen a steady rise in crimes committed between the airports and guests or tourists' destinations and therefore a demand and opportunity has emerged for close protection or body-guarding and shuttling services. This will be provided on as and when needed basis.

## **CRIME INTELLIGENCE EXPERIENCE**

We assist companies and clients in all aspects of commercial and industrial investigations. Interaction and liaison with the SAPS, Department of Justice and numerous other authorities to ensure success. We have both the resources and expertise necessary to investigate all matters. Prior to any investigation being embarked on we will conduct a preliminary assessment to establish the circumstances surrounding the case. From the findings various options are available to the client. Clients are first educated on the implications of each course of action before any one of these options is undertaken.

- Criminal Charges
- Restitution in Civil Court
- Labour Court Intervention
- Resolution without legal Intervention.

Our team of investigators draws on other specialist services of the company, such as the Polygraph and Intelligence Gathering Departments, during the course of the investigation.

The investigations team comprises of "Buddy Pair" investigators, each with over 15 years experience in their field, with South African Police Service (SAPS) knowledge, experience and background and all have investigation experience as ex-detectives.



Names, ID No's, SIRA registration, tertiary qualifications & CV's are available on request.

**They are all highly trained in:**

**Investigations:**

- Forensics
- Ballistics
- Crime Scenes
- Informer Handling
- SWAT
- Testifying in Court
- Detective Courses
- Specialised Detective Courses

Vast experience in Medical Aid fraud, Insurance fraud and the theft/illegal trading in non-ferrous metals was gained.

Investigators also attend meetings with the major players, Transnet, Eskom & Telkom and the NFTCC (**Non Ferrous Theft Combating Committee**). The NFTCC seeks to provide strategic guidance and direction for the prevention and eradication of non-ferrous metal theft. The Investigating Officers are all registered with (ACFE) Association of Certified Fraud Examiners.

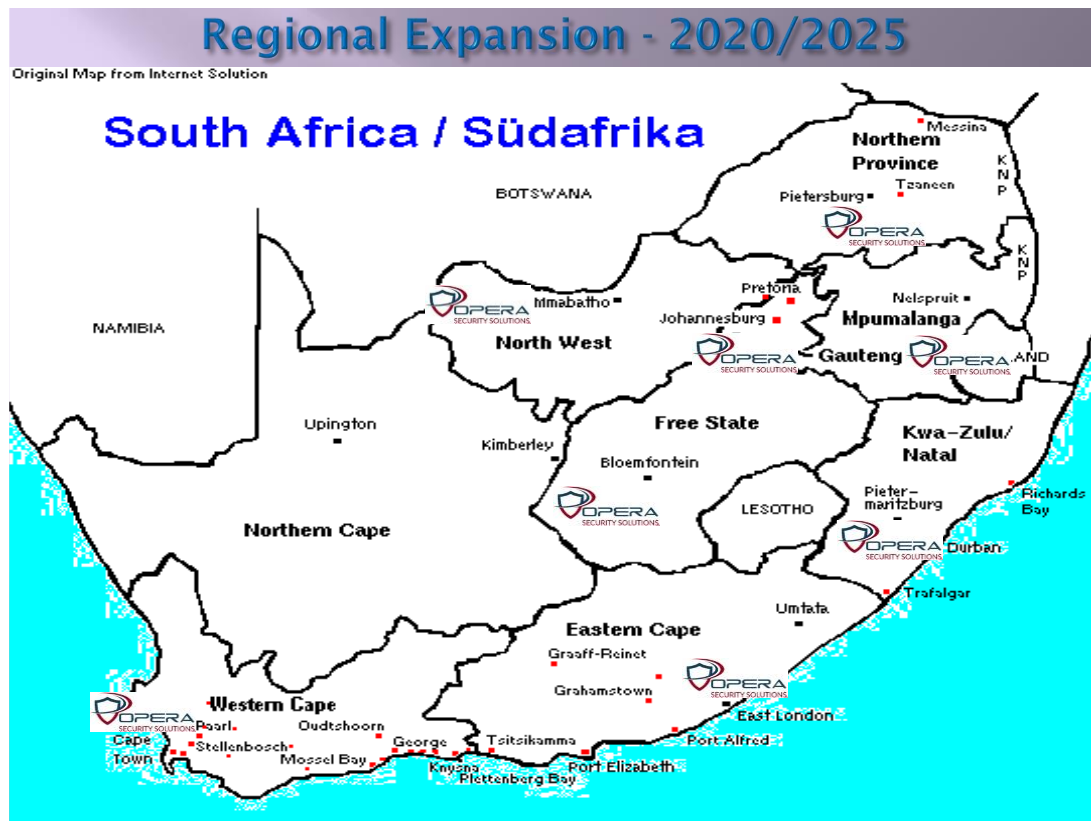
Investigations are conducted nationwide and abroad. Investigations have been done in Singapore, Indonesia and Mozambique, involving syndicates dealing in stolen copper. Various raids/inspections have been carried out at scrap metal dealers across the country, in conjunction with the SAPS, Transnet, Telkom and Eskom.

It is important to determine if Copper and other material is **resold back into the market** or **exported overseas**.

**OPERA SECURITY** prides itself in continuously striving to master the art of crime-averting intelligence and advanced private security service offering. Our security systems and operations seek to achieve the following:

- Maintaining a highly visible presence in the protected areas, thereby creating an effective deterrent to crime;
- Vigilance and alertness, reporting any and all suspicious happenings and movement in and around our secured sites whenever necessary,
- Calling in Armed Response Units via the Control Centre and back up by SAPS;
- 'Bobbies-on-the-Beat' patrollers are also an effective crime deterrents and have in this manner been responsible safety and security in numerous sites wherever placed;
- Once again our Security Officers are highly trained and motivated, never losing sight of the fact that their main responsibility is Security of the Communities we serve.

## PROPOSED REGIONAL EXPANSION 2020/2025



The above regional offices are proposed for **Opera Security Solutions (Pty) Ltd's** expansion planned for 2020/2025 financial years. We have regional offices and operations centres in **Rustenburg & Klerksdorp (North West)**, **East London (Eastern Cape)**, **Polokwane (Limpopo)**, **Bloemfontein** and **Qwaqwa** in the **Free State** province.

**Opera Security's** Corporate Head Office is based in **Florida North, Roodepoort** in the West Rand of the City of Johannesburg, Gauteng Province. The company also boast further regional and satellite offices in **Pretoria, Hatfield; Springs (Ekurhuleni)** and **Vaal/Vanderbijlpark**.

The next sets of planned for establishment of fully-fledged regional offices, will be based in **Durban, Kwa-Zulu Natal (KZN)**, **Cape Town (Western Cape)** and **Nelspruit** in **Mpumalanga**.

# SECURITY EQUIPMENT & LOGISTICS

## Logistics



- Firearms (Pistols & Shotguns)  
Grand Total: 103



- Grand Total Vehicles: 18



- Grand Total Communication Tools: 152

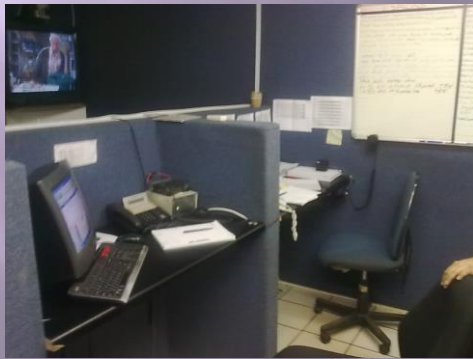
# OPERATIONS VEHICLES & FLEET

## Vehicles



# OPERATIONS CENTRE & CONTROL ROOM

## SAPS Approved Control Rooms





## CORPORATE IDENTITY & UNIFORM SAMPLES





## TRACEABLE REFERENCES & CAPACITY TO DELIVER

The following are some of **Opera Security's** guarding services performed over the years; current and in the past. Attached find traceable references of security managers and coordinators at our clients' companies and Government Departments:

CLIENT NAME	SERVICE OFFERED	NUMBER OF GUARDS & VALUE	DATES PERFORMED	CONTACT PERSON
North West Department of Public Works, Roads and Infrastructure (NWDoH) <b>Bid No.: (NWDoH 40-2021): Dr. Kenneth Kaunda District</b>	Physical Security Services, Riot Prevention & Armed Response	410 (Grades A-C)  <b>R 174,8m</b>	July 2021 to June 2024	Mr. Luvuyo Mtsabe Tel: 018 391 4000 Cell: 071 688 4251 <a href="mailto:lmtsabe@nwpg.gov.za">lmtsabe@nwpg.gov.za</a>
North West Department of Health (NWDoH) <b>Bid No.: (NWDoH 44-2019)</b>	Physical Security Services, Riot Prevention & Armed Response	176 (Grade A-D)  <b>R 64.8m</b>	Nov. 2019 to Oct. 2022	Mr. Luvuyo Mtsabe Tel: 018 391 4000 Cell: 071 688 4251 <a href="mailto:lmtsabe@nwpg.gov.za">lmtsabe@nwpg.gov.za</a>
<b>University of Free State (UFS): Qwaqwa Campus Vendor No.: OP017</b>	Riot Prevention, Armed Response & Physical Security Services	110 (Grade A-D)  <b>R 850,000.00</b>	Aug. 2018 to Feb. 2020	Mr. Mbutho Kaulela Tel: 058 718 5043 Cell: 078 019 8482 <a href="mailto:KaulelaML@ufs.ac.za">KaulelaML@ufs.ac.za</a>
<b>University of Free State (UFS): Bloemfontein Main Campus &amp; South College Vendor No.: OP017</b>	Riot Prevention, Armed Response & Physical Security Services	180 (Grade A-D)  <b>R 1,5m</b>	Aug. 2018 to Feb. 2020	Mr. Noko Masalesa Tel: 051 401 3436 Cell: 078 801 8198 <a href="mailto:MasalesaN@ufs.ac.za">MasalesaN@ufs.ac.za</a>
Limpopo Department of Education (LDoE) <b>Bid No.: LDE/B01/2017/2018 (EDDP 748)</b>	Physical Security Services	30 (Grade A-D)  <b>R 10.8m</b>	Sept. 2017 to Aug. 2020	Mr. Mokomane, R.S Tel: 015 290 7500 Cell: 079 500 4422 <a href="mailto:rsmokomane@ldoe.gov.za">rsmokomane@ldoe.gov.za</a>
Limpopo Department of Education (LDoE)	Adhoc: Physical Security Services	30 (Grade A-D)  <b>R260,000.00</b>	Oct. 2017 to Nov. 2017	Mr. Mokomane, R.S Tel: 015 290 7500 Cell: 079 500 4422 <a href="mailto:rsmokomane@ldoe.gov.za">rsmokomane@ldoe.gov.za</a>
Limpopo Department of Education (LDoE) <b>Bid No.: LDE/B01/2017/2018 (EDDP 748)</b>	Security Services: Examination Distribution Points (x9)	18 (Grade A-D)  <b>R 3.9m</b>	April 2016 to March 2019	Mr. Mokomane, R.S Tel: 015 290 7500 Cell: 079 500 4422 <a href="mailto:rsmokomane@ldoe.gov.za">rsmokomane@ldoe.gov.za</a>
The Department of Roads and Transport Limpopo: Waterberg District <b>Bid No.: PUDP 406</b>	Physical Security Services	150 (Grades A-D)  <b>R 67,2m</b>	March 2011 to Feb. 2013 <b>Extended until 31 March 2014</b>	Ms. Rachidi Machabapala Tel: 015 294 8484 Cell: 072 621 9674 <a href="mailto:machabapala@drt.limpopo.gov.za">machabapala@drt.limpopo.gov.za</a>
Department of Health Limpopo Province: Vhembe District <b>Contract No.: HEDP 549/08</b>	Security Services: (Armed/Unarmed Guards)	55 (Grade A-D)  <b>R 7.9m</b>	Sept. 2008 to July 2012	Mr. KD Ndwmato Tel: 015 962 1001/2 015 962 1848 Cell: 082 748 4522 <a href="mailto:ndwmato@limhealth.gov.za">ndwmato@limhealth.gov.za</a>

## COMPLIANCE & BENEFITS FOR OUR CLIENTS

We believe that **Opera Security** lives up to its name by offering a quality value proposition and a beneficial security service to all its clients and stakeholders as:

- We have highly experienced security personnel who understand the reality of the security management environment, in the public and private sectors,
- We have access to a wide network of SAPS police stations in all areas,
- Our guards are well qualified and highly experienced,
- We bring the best ideas/approaches and customise services to meet customer needs
- We work with you as a client to ensure full-proof security measures
- Our approach integrates all aspects of security protocols; strategy, operations, people and technology,
- We get things done with a bias for action and results
- Our guards remunerations are structured according to PSIRA wage determinations (should a client request a proof of salary advice are welcome to do so)
- Our guards have provident fund, life assurance, medical aid and funeral cover
- We provide continuous site monitoring and support at all times,
- Once appointed, we conduct regular security assessments at no extra cost
- **Opera Security** is also very involved in the community as part of our corporate social investment in; Schools, Churches and Welfare organizations.

## VISION & MISSION STATEMENTS

- **Dedicated** to safety, security, peace and prosperity in the world today and in the future ahead.
- **Community**-biased & Protection Art.
- Security **Service** Excellence.

These messages symbolize our organizational values and principles that permeate our security service offerings as presented in this profile. We believe that this is the legacy we have built. We therefore, commit to ensure and sustain safety, peace and stability in South Africa our land and beyond the borders. This legacy shall live on!



***'Protecting your right to safety and security'***

# LEGAL COMPLIANCE DOCUMENTATION

## BEE STATUS



**Accountants On Site** PROUD

Glen Gables Office Park  
Suite 2, Block B, South  
c/o January Matiele & Lynwood  
MAIL: info@accountants-on-site.co.za  
CALL: (012) 348 1193  
IRBA: 5071288

### Broad-Based Black Economic Empowerment Verification Certificate

### OPERA SECURITY SOLUTIONS (PTY) LTD

**Certificate No: QSE1494 / 2015**

**Registration No:** 2009/001382/07  
**Vat No:** 4390251900  
**Address:** OMTHOMBHO HOUSE  
13 GORDON ROAD  
FLORIDA NORTH  
1709

**Verification Standard Applied:** Codes of Good Practice on Black Economic Empowerment  
**Issue of the rating standard applied:** Section 9 of the B-BBEE Act 53 of 2003  
**Scorecard Applied:** Qualifying Small Enterprise  
**Size of the enterprise:** Between R5 million and R25 million annual turnover

Element	Weighting	Score
Ownership	25 points	25.00
Management Control	25 points	25.00
Employment Equity	25 points	25.00
Skills Development	25 points	25.00
Preferential Procurement	25 points	25.00
Enterprise Development	25 points	25.00
South African Development	25 points	25.00
<b>Overall Score</b>	<b>100 points</b>	<b>99.95</b>

**Broad Based BEE status level:** A level TWO contributor to B-BBEE.  
**BEE procurement recognition level:** 125 %  
**Black Ownership:** 100%  
**Black Women Ownership:** 0%  
**Value Adding Supplier (Yes/No):** Yes

Although the above mentioned is the current level of turnover/income and is closely related to the economic indicators, it may be more or less in future. Consequently, this Certificate does not serve as a guarantee that the income reflected will continue at the same levels.

In our opinion, the B-BBEE Status reflected on this Certificate has been determined, in all material respects, in accordance with the Codes of Good Practice on Black Economic Empowerment gazetted on 9 February 2007 in terms of the Broad-Based Black Economic Act of South Africa. Our independent limited assurance report is available for inspection at the registered office of the above mentioned entity together with the accompanying Scorecard and should be referred to for an understanding of our assurance engagement.

This Certificate has been determined, on the basis of information provided by management that may not be complete in all respects. We do not accept or assume responsibility to anyone other than those who engaged us, for our work, for this report, or for the conclusion we have reached.

*Cornelius James van Dyk*  
**Cornelius James van Dyk**  
 B-BBEE Approved Registered Auditor number: 5071288  
 B-BBEE Approved Registered Auditor.

**Date of issue:** 29 January 2015  
**Expiry date:** 28 January 2016  
**Period of validity:** 12 months



## OFFICES & OPERATIONS INFRASTRUCTURE: NATIONAL FOOT-PRINT

COMPANY'S HEAD OFFICE & PROVINCIAL OFFICES & OPERATIONS CENTRES			
NORTH WEST PROVINCIAL OFFICE & OPERATIONS CENTRE	GAUTENG HEAD OFFICE & NATIONAL OPERATIONS CENTRE	FREE STATE PROVINCIAL OFFICE & OPERATIONS CENTRE	LIMPOPO PROVINCIAL OFFICE & OPERATIONS CENTRE
<p><b>Opera Security Office</b></p> <p>4 Naser Street, KLERKSDORP, 2570</p> <p>Tel: 010 597 6730 Fax: 086 6588 053 Cell: 072 4666 480</p> <p><a href="mailto:info@operasecurity.co.za">info@operasecurity.co.za</a></p> <p><b>Saltiel Selomo</b> Operations Manager</p>	<p><b>Omithombo House</b></p> <p>No. 13 Gordon Road, FLORIDA NORTH, 1709</p> <p>Tel: 010 597 6730 Fax: 086 6588 053 Cell: 072 4666 480</p> <p><a href="mailto:info@operasecurity.co.za">info@operasecurity.co.za</a></p> <p><b>Joel Makitla</b> Executive Manager</p>	<p><b>Opera Security Office</b></p> <p>142 Zastron Street, BLOEMFONTEIN, 9301</p> <p>Tel: 010 597 6730 Fax: 086 6588 053 Cell: 072 4666 480</p> <p><a href="mailto:info@operasecurity.co.za">info@operasecurity.co.za</a></p> <p><b>Siphiwe Mthimkhulu</b> Regional Ops Manager</p>	<p><b>Opera Security Office</b></p> <p>Unit A, Davuka House 11 Gen. Joubert Street, POLOKWANE, 0699</p> <p>Tel: 015 295 9488 Fax: 086 6588 053 Cell: 072 4666 480</p> <p><a href="mailto:raselomane@operasecurity.co.za">raselomane@operasecurity.co.za</a></p> <p><b>Walter Raselomane</b> Managing Director</p>


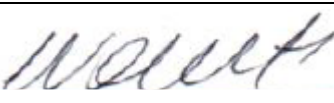

# COMPANY PROFILE APPROVAL

## COMPANY PROFILE: Version 2.0

This document outlines detailed information on the company, its establishment date, aims and objectives, changes throughout the company's lifespan. It further aims to give full insight to every existing and potential client on the company's varied service offerings in the private security sector, its knowledge and experience, current and previous traceable clients. The company's management, operations and administration teams behind the growing success and sustainability of the business and continued provision of quality service on all levels of the company's operations.

Document Owner	Managing Director & Executive Manager: Marketing/Sales
Revision Number	2.0
Implementation Date/Revision	August 2021 – July 2023
Next Revision Date	August 2023

### APPROVAL SIGNATURES RECORD

APPROVALS	CHAIRPERSON NAME	SIGNATURE	DATE
Recommended by Executive Committee	JM Makitla		01/01/2021
Approved by Managing Director	WP Raselomane		01/01/2021
Approved by Board	BO Thabethe TC Mhlaba		01/01/2021

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